

Azure Labs

The Next Generation of
Environment Lifecycle Management As
A Service (EAAS)



Build and manage cloud-based environments for when you need them and for the duration they are needed for, without wasting valuable resources with our new self-service, azure based management system for enterprises.

What is Azure Labs?

- A cloud based front end interface for managing virtual environments deployments and lifecycle management as-a-service. Azure Labs enables enterprises teams to unify test deployments at scale, security and financial responsibility.
 - Azure Labs use cases may be Pre-Sale , POC, Training, Dev/Tests, debug & Support, Professional services etc..



Azure Labs in a glance

- Self service GUI to deploy virtual environments, anytime, anywhere, at cloud scale.
- Login by AzureAD, Encapsulated connection in browser to VM's by WebRDP\SSH.
- Pay as you go, consumption-based model, under cloud service provider (CSP).

Double your Cycles Efficiency

- Built-in templates (pre-configured with Network, Compute and Security configuration)
- Approval chain and role base built in for Admins, Users approvers and viewers
- Administrative notifications and usage limit alerts

75% Savings compare to traditional hardware maintenance and IT costs

Smart Scheduling & Automation

- Templates editor: Upload, Duplicate, Replace and Delete
- Auto Stopping Mechanism to save Costs on unused Labs
- Compliance to Administrator settings

Billing management reports, templates usage reports and budget

Managed & Role Based Access

- Full automation of virtual lab environments
- On-demand scheduled starting& stopping
- Safe deletion capability's with archive mode and activity logs

Identity authentication, role based administration, 3rd party support

"We are a Cybersecurity company, and we were looking for a flexible way to host labs of our solutions by providing to our technical sales force organization a way to test different types of environments. Today, about 200 SEs are using the Azure labs on a regular basis to test configuration and installation of our software as well as for their continuous education, and we can easily create new templates for trainings and new products releases, and we are looking to extend it for other teams".

~Ben. Director of Enablement, Sales Engineer, (Varonis Systems)

Introduction to Environuts As A Service



Create new Lab is easy as pressing "Play"

- Assuring scalable performance
- Reduce IT operation time and costs by 75%
- Faster, scalable, automated deployments by 100%



Gain Azure elastically, uncomeatable rates

- Labs full lifecycle management, pay as you go
- Azure global spread, deploy anywhere in the world
- Roles management, Admins Partners, Guests



Self Managed: Stopping, deletion, duplicating

- Full lifecycle management, by time, budget, or template
- Admin notifications; per actions, events or limits
- Template Management: Upload, Duplicate or edit

Our promise to you

- Save time and money over IT and hardware maintenance
- Launch Labs for fast pre sale, Dev & Test environments, Training Labs
- Increase Efficiency in a Self-Service mechanism with lifecycle management

| Environment Name | Status | Owner |
|--------------------|-------------|----------------|
| Product QA | Active | demo@neway.com |
| Course Networking | Stopped | demo@neway.com |
| Course Programming | Configuring | demo@neway.com |
| Course Networking | Stopped | demo@neway.com |
| Course Security | Stopped | demo@neway.com |
| Course Networking | Stopped | demo@neway.com |
| Course Networking | Active | demo@neway.com |

| Machines (1) | |
|------------------|---------|
| Name | Actions |
| linuxcentos14119 | |

3 ways Azure Labs can support your enterprise

- Sales engineers can operate environments automatically, increasing efficiency while shortening sales cycles
- Dev & Support teams Instantly deploy a support environment to troubleshoot any software or system alerts
- International regions support enabling unlimited scale for sales team's growth, training and certifications

Why NEWAY?

Leading IT company with over 15 years in business, NEWAY have built a global scale IT teams with professional experience in top tier projects and customers integration, development and support needs in various Microsoft products and technologies. NEWAY was announced finalist at *Microsoft's Communication Partner of the Year for 2017*. Neway has a "Microsoft Gold Partner certification" at the Microsoft Partners Network.